

**Laurent KLOPFENSTEIN**

Beundenweg, 31  
2542 Pieterlen (Bern)  
Switzerland

☎ : +41 (0) 32 488 12 55

☎ : +41 (0) 79 443 40 44

E-Mail : [laurent@klopfenstein.eu](mailto:laurent@klopfenstein.eu)

49 years old, married, two children

## **Division Director Automotive MSc, EMBA**

**International, multi-lingual, Dynamic,  
P&L responsible, Innovator / Patent  
holder**



### **🔗 CAREER EXPERIENCE**

January 2020 -  
till now

#### ***Director Automotive Division: Engine Management ([Sonceboz SA](#) –Switzerland)***

The *Engine Management* division designs produces and markets highly innovative mechatronic systems to improve performance and/or reduce exhaust emissions of internal combustion engines. In charge of the 3 Business Units within this division, and working with 200+ employees.

P&L responsible for an annual revenue of 150MCHF, w/ focus on two main objectives:

- ➡ drive growth and profitability in spite of a market rapidly moving away from traditional combustion engines,
- ➡ renew the product portfolio in order to ensure the long-term future.

January 2018 -  
December 2019

#### ***Senior Business Unit Manager ([Sonceboz SA](#) –Switzerland)***

Creation and development of a new Business Unit in charge of 3 new actuators for a range of international customers like: BMW, Jaguar, Garrett, BorgWarner and others. Implementation of the necessary capacity and skillset for an autonomously functioning unit in compliance with current automotive norms and standards. Creation of the annual business plan, and with overall P&L management.

From January 2014 -  
December 2017

#### ***Business Unit Manager ([Sonceboz SA](#) –Switzerland)***

Responsible for the complete Commercial Vehicle Business (described in my previous function) with a turnover of 50+ MioCHF. Main objectives were to create a sustainable Business, and achieve the growth and EBIT targets as set by the Board.

November 2011 -  
December 2013

#### ***Deputy Business Unit Manager ([Sonceboz SA](#) –Switzerland)***

Responsible for a Business Unit specialized in smart actuators for the Commercial Vehicle market, with focus on operational management such as production, sales and quality. With 75 employees the Business Unit functions like a small standalone factory, with full P&L responsibility. Serving customers which are located worldwide, both on- as well as off - highway.

October 2006 -  
September 2011

#### ***Group Manager ([AB-Elektronik](#) – Germany)***

Responsible for pre-development, and in charge of 8 engineers and technicians in Germany and 7 engineers in Kiev (Ukraine). The main target of the group was to develop new solutions for a range of worldwide customers.

January 2003 -  
September 2006

#### ***Project Manager ([AB-Elektronik](#) -Germany)***

Responsible for the development of a subsystem in a new automotive solution, this in close cooperation with the customer, and multiple functional departments (like Quality, Purchasing and Process).

January 1999 -  
November 2002

#### ***Project Manager ([Sonceboz SA](#) –Switzerland)***

In charge of planning and coordination of various services for the manufacturing of two new automotive electric motors (EGR and FAP ).

April 1997 -  
December 1998

#### ***Research & Development Engineer ([Sonceboz SA](#) –Switzerland)***

Design and development of a patented direct drive actuator for automotive applications. This product is in serial production since January 2000.

February 1995 -  
July 1995

#### ***Internship : Project manager ([FAM Automobiles](#) – France)***

Project manager for the implementation of three types of PSA engines ( diesel 1.5l & 1.9l, and 2l gasoline) for Korean (Kia), Russian (Volga) and US (Pontiac) vehicles

September 1993 -  
February 1994

#### ***Internship : Technician ( [Peugeot PSA Belchamp](#) – France)***

Development and calibration of a test chamber for exhaust system validation.

## ↳ QUALIFICATION :

Executive Master of Business Administration ( <b>EMBA</b> )	2013-2014	<a href="#">University of Bern (Switzerland)</a> / University of Rochester - <a href="#">William E. Simon School</a> (NY USA)
<i>Master's degree in Mechanical Engineering</i> , (Bologne Agreement / <a href="#">CTI</a> )	1993-1995	Graduated from <a href="#">UTBM (France)</a> ) Systematic Product & Process Development for mechanical and electronic devices.
math sup and math spé Tech	1991-1992	Beginning of <a href="#">undergraduate studies</a> in mathematics and physics preparing to the Engineer School
Baccalaureate	1990	<a href="#">scientific general</a> certificate of education (mathematics and physics)

## ↳ FOREIGN LANGUAGES :

French	<i>Mother language</i>
English:	<i>Fluent TOIC : 780 pts</i> Multiple courses abroad ( Canada, USA, England, Australia ) to improve proficiency
German	<i>Fluent ( live in Germany for 9 years )</i>

## ↳ COMPUTER SKILLS :

CAO/RDM :	SolidWorks , SW Simulation.
DESK :	Windows 11, Microsoft Office Suite, SAP SharePoint, VBA, HTML WYSWYG, Blender Adobe suite CS, IQ-FMEA,

## ↳ MILITARY SERVICE :

Lieutenant	1996	<b>Military academy</b> in <a href="#">SAINT-CYR</a> Coëtquidan (France)
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## ↳ MISCELLANEOUS

	Holder of 5 patents and trade secrets
Private interests and activities:	Swimming, Fitness, running. Reading ( Technical magazines ) DIY and home improvement Stock markets trading